

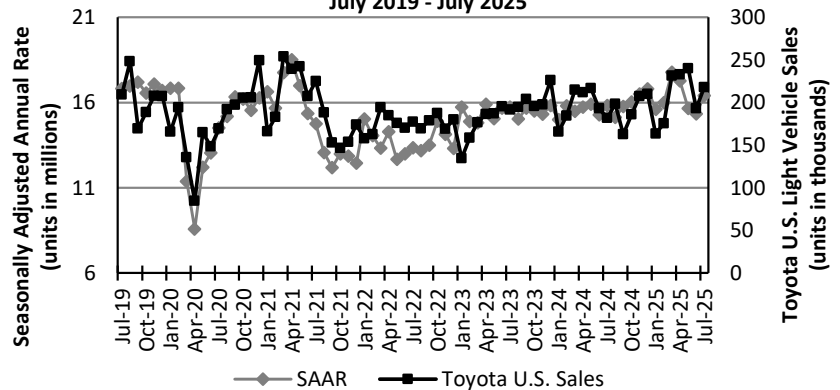


TOYOTA MOTOR NORTH AMERICA, INC. (Toyota U.S.)

MONTHLY RESULTS

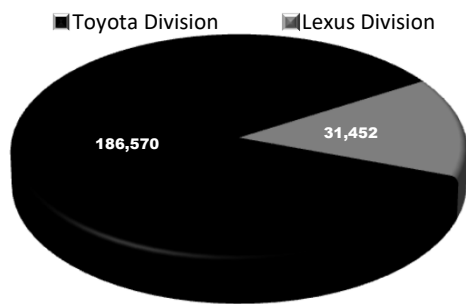
- The U.S. automobile SAAR figure for July 2025 came in at 16.4M units, up from July 2024 at 15.8M units.
- Toyota U.S. reported July 2025 sales of 218,022 units, an increase of 15.3% on a daily selling rate (DSR) basis and 19.9% on a volume basis versus July 2024.
- Toyota division posted July 2025 sales of 186,570 units, an increase of 17.2% on a DSR basis and 21.9% on a volume basis versus July 2024.
- Lexus division posted July 2025 sales of 31,452 units, an increase of 4.8% on a DSR basis and 9.0% on a volume basis versus July 2024.

U.S. Light Vehicle Seasonally Adjusted Annual Rate (SAAR) and Toyota U.S. Sales
July 2019 - July 2025



Source: Toyota, Bloomberg, Ward's Automotive Group
Toyota U.S. monthly results include fleet sales volume

Toyota U.S. July 2025
Vehicle Sales



Toyota U.S. July Vehicles Sales
Toyota Division Top 5 Models*

	Jul-25	Jul-24
RAV4	39,773	35,593
Tacoma	26,425	18,571
Camry	26,052	24,313
Corolla	20,018	19,749
4Runner	14,582	7,627

Toyota U.S. July Vehicles Sales
Lexus Division Top 5 Models*

	Jul-25	Jul-24
RX	8,997	9,591
NX	6,844	6,604
TX	4,754	(3)
ES	3,502	3,778
GX	3,417	4,746

*Bar chart represents vehicles sales as % of Top 5 Models sales

TOYOTA MOTOR CORPORATION (TMC) FINANCIAL RESULTS

TMC Consolidated Financial Performance

	Yen in millions	
	Q1 FY26	Q1 FY25
Sales Revenues	¥12,253,326	¥11,837,879
Operating income	1,166,141	1,308,462
Net income	872,193	1,363,823

TMC Consolidated Balance Sheet

	Q1 FY26	Q1 FY25
Current assets	¥37,073,501	¥35,723,850
Receivables related to financial services, non-current	22,214,199	22,468,466
Investments and other assets	18,816,192	20,830,746
Property, plant and equipment, net	15,364,251	15,014,257
Total assets	¥93,468,143	¥94,037,319

Liabilities	¥56,475,091	¥57,257,947
Shareholders' equity	36,993,052	36,779,372
Total liabilities and shareholders' equity	¥93,468,143	¥94,037,319

Operating Income by Geographic Region

	Yen in billions	
	Q1 FY26	Q1 FY25
Japan	¥645	¥881
North America	(21)	85
Europe	97	125
Asia	216	246
Other‡	94	42
Elimination	135	(70)

‡ "Other" consists of Central and South America, Oceania, Africa, Middle East and Other. Source: TMC company filings.



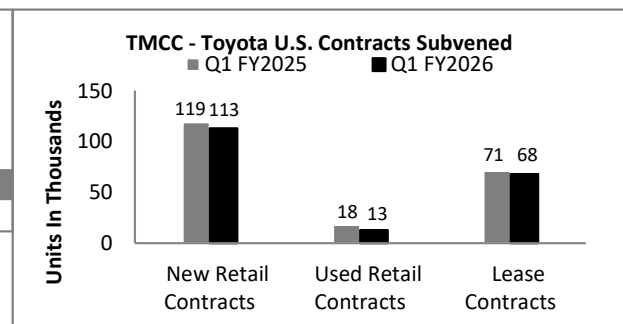
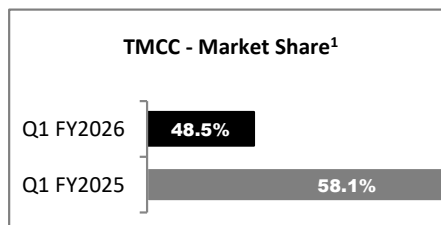
	Units in thousands	
Production (units)	Q1 FY26	Q1 FY25
Japan	994	901
North America	557	523
Europe	197	215
Asia	423	434
Other‡	131	113

	Q1 FY26	Q1 FY25
Sales (units)		
Japan	481	421
North America	794	705
Europe	298	291
Asia	421	436
Other‡	416	398

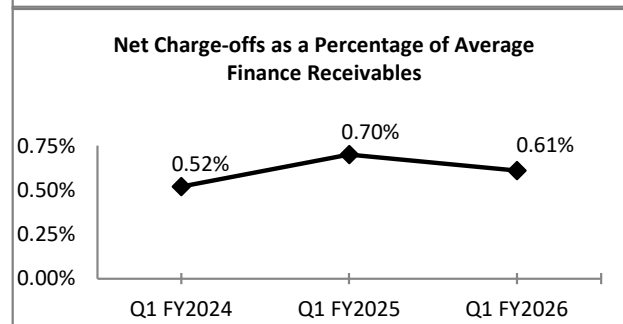
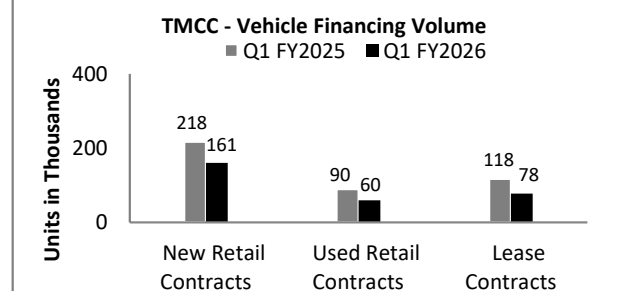
TOYOTA MOTOR CREDIT CORPORATION (TMCC)

FINANCIAL RESULTS

TMCC Financial Performance	U.S. dollars in millions	
	Q1 FY2025	Q1 FY2026
Total financing revenues	\$3,209	\$3,363
Income before income taxes	462	1,065
Net Income	357	812
Debt-to-Equity Ratio	7.0x	6.8x



- Our consolidated net income was \$812 million for the first quarter of fiscal 2026, compared to \$357 million for the same period in fiscal 2025. The increase in net income for the first quarter of fiscal 2026, compared to the same period in fiscal 2025, was primarily due to a \$154 million increase in total financing revenues, a \$144 million decrease in provision for credit losses, a \$138 million decrease in interest expense, a \$133 million increase in investment and other income, net, and a \$25 million increase in voluntary protection contract revenues and insurance earned premiums, partially offset by a \$148 million increase in provision for income taxes.
- We recorded a provision for credit losses of \$45 million for the first quarter of fiscal 2026, compared to \$189 million for the same period in fiscal 2025. The decrease in the provision for credit losses for the first quarter of fiscal 2026, compared to the same period in fiscal 2025, was due to a decrease in the size in our retail loan portfolio as well as improvements in delinquencies and decrease in charge-offs.
- Our net charge-offs as a percentage of average finance receivables for the first quarter of fiscal 2026 decreased to 0.61 percent from 0.70 percent for the same period in fiscal 2025. Our average finance receivables loss severity per unit for the first quarter of fiscal 2026 decreased to \$13,103 from \$14,546 in the first quarter of fiscal 2025. The decrease in net charge-offs and loss severity per unit is primarily due to a decrease in full term charge offs and a refinement of purchasing and collection activities.



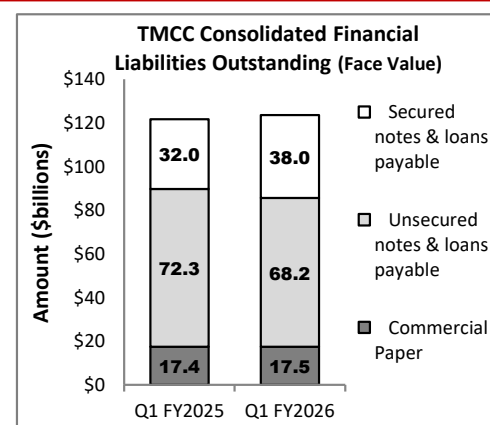
¹TMCC market share represents the percentage of total domestic Toyota U.S. sales of new Toyota and Lexus vehicles financed by us, excluding sales under dealer rental car and commercial fleet programs, sales of a private Toyota distributors and private label vehicles financed.

SHORT-TERM FUNDING PROGRAMS

- TMCC‡, Toyota Credit de Puerto Rico Corp. (TCPR), Toyota Credit Canada Inc. (TCCI)†, Toyota Finance Australia Limited (TFA)† and Toyota Motor Finance (Netherlands) B.V. (TMFNL)† maintain direct relationships with institutional commercial paper investors through TMCC's **Sales & Trading team**, providing each access to a variety of domestic and global markets through five, distinct 3(a)(3) programs.
- Short-term funding needs are met through the issuance of commercial paper in the U.S. Commercial paper outstanding under our commercial paper programs ranged from approximately \$17.3 billion to \$18.4 billion during the quarter ended June 30, 2025, with an average outstanding balance of \$17.8 billion.

[†]TCCI, TFA, and TMFNL are subsidiaries of Toyota Financial Services Corporation (TFSC), a wholly-owned subsidiary of Toyota Motor Corporation (TMC). TMCC is a wholly-owned subsidiary of Toyota Financial Service International Corporation (TFSIC), a wholly-owned subsidiary of TFSC.

[‡]TMCC consolidated financial liabilities include TMCC and its consolidated subsidiaries, which includes TCPR.



LET'S GO PLACES

Toyota Motor North America (Toyota) announced that it has allocated and broken ground on more than \$50 million in construction of new amenities for vehicle and automotive technology testing and development, affirming commitment to the Arizona Proving Grounds. The new construction includes a 5.5-mile oval track, an off-road park, and new ride and handling surfaces, among many other improvements. Most of the new construction will be complete by later this year. Toyota is also planning a future facility for development of advanced driver assistance technology. Formally named the Arizona Mobility Test Center at Toyota Arizona Proving Grounds (AMTC at TAPG), the facility, under Toyota ownership, has been available to industry as a vehicle testing resource since 2021.