

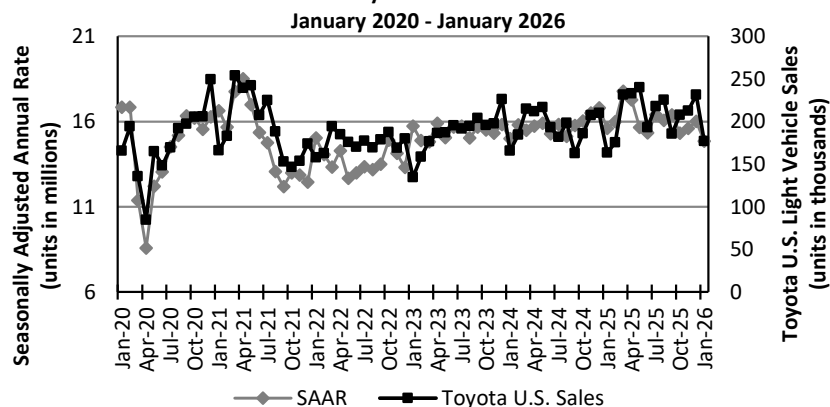


TOYOTA MOTOR NORTH AMERICA, INC. (Toyota U.S.)

MONTHLY RESULTS

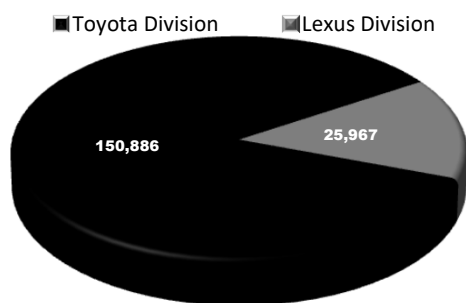
- The U.S. automobile SAAR figure for January 2026 came in at 14.9M units, down from January 2025 at 15.6M units.
- Toyota U.S. reported January 2026 sales of 176,853 units, an increase of 4.0% on a daily selling rate (DSR) basis and 8.1% on a volume basis versus January 2025.
- Toyota division posted January 2026 sales of 150,886 units, an increase of 2.9% on a DSR basis and 7.0% on a volume basis versus January 2025.
- Lexus division posted January 2026 sales of 25,967 units, an increase of 10.4% on a DSR basis and 14.8% on a volume basis versus January 2025.

U.S. Light Vehicle Seasonally Adjusted Annual Rate (SAAR) and Toyota U.S. Sales



Source: Toyota, Bloomberg, Ward's Automotive Group
 Toyota U.S. monthly results include fleet sales volume

Toyota U.S. January 2026 Vehicle Sales



Toyota U.S. January Vehicles Sales Toyota Division Top 5 Models*

	Jan-26	Jan-25
Jan-25		
Jan-26		
RAV4	22,078	36,250
Camry	21,764	19,007
Tacoma	21,466	18,766
Corolla	19,420	17,341
4Runner	10,713	160

Toyota U.S. January Vehicles Sales Lexus Division Top 5 Models*

	Jan-26	Jan-25
Jan-25		
Jan-26		
RX	8,348	6,521
NX	4,437	5,573
TX	3,778	1,928
GX	3,633	3,181
ES	1,723	2,273

*Bar chart represents vehicles sales as % of Top 5 Models sales

TOYOTA MOTOR CORPORATION (TMC) FINANCIAL RESULTS

TMC Consolidated Financial Performance

	Q3 FYTD26	Q3 FYTD25
Sales revenues	¥38,087,604	¥35,673,545
Operating income	3,196,722	3,679,491
Net income	3,144,293	4,079,342

TMC Consolidated Balance Sheet

	Q3 FY26	Q3 FY25
Current assets	¥41,027,276	¥35,760,980
Receivables related to financial services, non-current	24,849,592	22,884,954
Investments and other assets	20,051,450	20,623,658
Property, plant and equipment, net	16,416,281	15,404,824
Total assets	¥102,344,599	¥94,674,416
Liabilities	¥62,352,060	¥57,817,889
Shareholders' equity	39,992,539	36,856,527
Total liabilities and shareholders' equity	¥102,344,599	¥94,674,416

Operating Income by Geographic Region

	Q3 FY26	Q3 FY25
Japan	¥679	¥815
North America	163	58
Europe	124	157
Asia	191	195
Other‡	56	39
Elimination	(22)	(49)

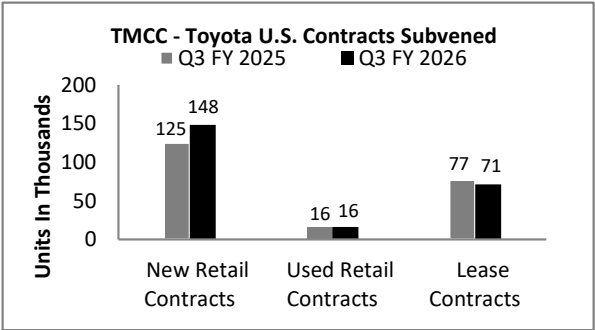
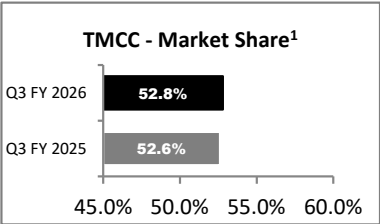


	Units in thousands	
Production (units)	Q3 FY26	Q3 FY25
Japan	1,076	1,052
North America	511	467
Europe	217	206
Asia	459	455
Other‡	99	132

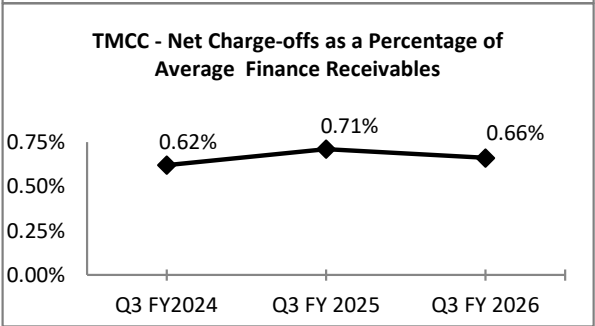
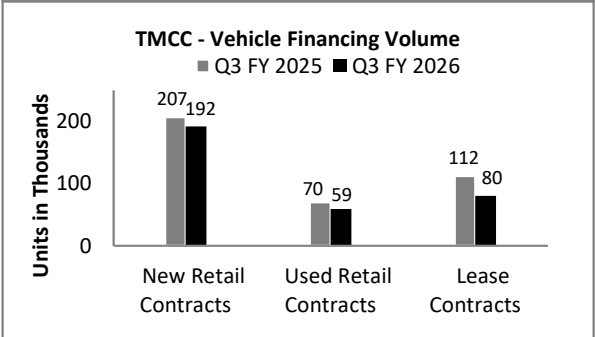
	Q3 FY26	Q3 FY25
Sales (units)		
Japan	546	516
North America	784	695
Europe	308	318
Asia	471	473
Other‡	407	441

TOYOTA MOTOR CREDIT CORPORATION (TMCC)
FINANCIAL RESULTS

TMCC Financial Performance	U.S. dollars in millions	
	Q3 FY 2025	Q3 FY 2026
Total financing revenues	\$3,368	\$3,405
Income before income taxes	565	630
Net income	429	479
Debt-to-Equity Ratio	6.9x	6.4x



- Our consolidated net income was \$479 million for the third quarter of fiscal 2026, compared to \$429 million for the same period in fiscal 2025. The increase in net income for the third quarter of fiscal 2026, compared to the same period in fiscal 2025, was primarily due to a \$142 million increase in investment and other income, net, a \$37 million increase in total financing revenues, a \$31 million increase in voluntary protection contract revenues and insurance earned premiums, and a \$29 million decrease in provision for credit losses, partially offset by a \$93 million increase in depreciation on operating leases, a \$34 million increase in interest expense, a \$33 million increase in operating and administrative expense, and a \$15 million increase in provision for income taxes.
- We recorded a provision for credit losses of \$152 million for the third quarter of fiscal 2026, compared to \$181 million for the same period in fiscal 2025. The decrease in the provision for credit losses for the third quarter of fiscal 2026, compared to the same period in fiscal 2025, was due to a decrease in the size in our retail loan portfolio as well as improvements in delinquencies and a decrease in charge-offs.
- Our net charge-offs as a percentage of average finance receivables for the first nine months of fiscal 2026 decreased to 0.66 percent from 0.71 percent for the same period in fiscal 2025. Our average finance receivables loss severity per unit for the first nine months of fiscal 2026 decreased to \$13,506 from \$14,081 in the same period in fiscal 2025. The decrease in net charge-offs and loss severity per unit is primarily due to a refinement of purchasing and collection activities as well as improvements in general macroeconomic conditions.

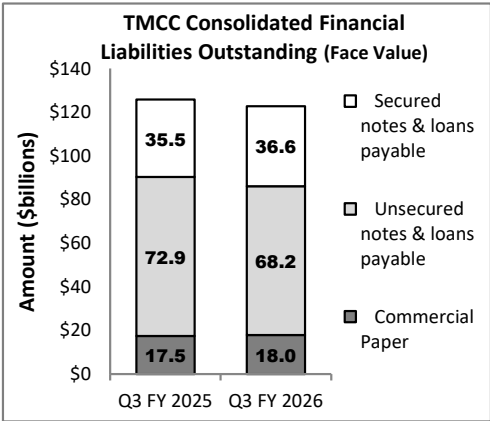


¹TMCC market share represents the percentage of total domestic Toyota U.S. sales of new Toyota and Lexus vehicles financed by us, excluding sales under dealer rental car and commercial fleet programs, sales of a private Toyota distributors and private label vehicles financed.

SHORT-TERM FUNDING PROGRAMS

- TMCC‡, Toyota Credit de Puerto Rico Corp. (TCPR), Toyota Credit Canada Inc. (TCCI)†, Toyota Finance Australia Limited (TFA)† and Toyota Motor Finance (Netherlands) B.V. (TMFNL)† maintain direct relationships with institutional commercial paper investors through TMCC's **Sales & Trading team**, providing each access to a variety of domestic and global markets through five, distinct 3(a)(3) programs.
- Short-term funding needs are met through the issuance of commercial paper in the U.S. Commercial paper outstanding under our commercial paper programs ranged from approximately \$17.4 billion to \$18.3 billion during the quarter ended December 31, 2025, with an average outstanding balance of \$17.8 billion.

[†]TCCI, TFA, and TMFNL are subsidiaries of Toyota Financial Services Corporation (TFSC), a wholly-owned subsidiary of Toyota Motor Corporation (TMC). TMCC is a wholly-owned subsidiary of Toyota Financial Service International Corporation (TFSIC), a wholly-owned subsidiary of TFSC.
[‡]TMCC consolidated financial liabilities include TMCC and its consolidated subsidiaries, which includes TCPR.



LET'S GO PLACES

Toyota Motor Corporation aims to begin introducing three models produced in the United States—the Camry sedan, Highlander SUV, and Tundra pickup truck—to the Japanese market from 2026. By selling these three popular American models in Japan, Toyota will be able to meet the diverse needs of a broad range of customers, while also helping to improve Japan–U.S. trade relations. As part of preparations to introduce these models to Japan, Toyota will also make use of a new system being considered by the Ministry of Land, Infrastructure, Transport and Tourism following bilateral negotiations.

Forward looking statements are subject to risks and uncertainties that could cause actual results to fall short of current expectations. Toyota and its affiliates discuss these risks and uncertainties in filings they make with the Securities and Exchange Commission. This presentation does not constitute an offer to purchase any securities. Any offer or sale of securities will be made only by means of a prospectus and related documentation.