

LEASE PROGRAMS

VEHICLE PAYMENT OPTIONS

Backed by the strength and stability of Toyota

IT'S EASY TO FIND A LEASE PROGRAM THAT COMPLEMENTS YOU AND YOUR BUDGET.

With so many options to choose from, the only question is: What's the right fit? Once you make your choice, you'll start enjoying the many advantages of leasing.

ADVANTAGES OF LEASING A TOYOTA

Flexibility to change or upgrade vehicles more often

Option to buy or return your vehicle at lease end¹

No need to sell your vehicle or negotiate trade-in value at lease end

Lower monthly payments

- Monthly lease payment will typically be lower than if you finance your vehicle
- Payments are limited to the portion of the vehicle you expect to use over the specified term

Tax benefits may apply for your business vehicle(s)²

Returning customers may qualify for special rewards

Includes a no cost maintenance plan on every new Toyota for 2 years or 25,000 miles, whichever comes first³

LEASE PROGRAMS

College Rebate Program and Finance Programs⁴

- Qualifying current college students or recent graduates receive a rebate on select new Toyota models when leasing through Toyota Financial Services (TFS) at participating Toyota dealers
- Competitive terms offered on new Toyota and Toyota Certified Used Vehicle models
- Security deposit waived

Military Rebate Program⁴

- Qualifying U.S. Military personnel receive a rebate on new Toyota vehicles when leasing through Toyota Financial Services (TFS) at participating Toyota dealers

Toyota Certified Used Vehicle Program (TCUV)

- Choose from 24 to 60 month terms, depending on the model year and/or mileage of the vehicle

Business Solutions⁵

- Choose from several vehicle financing programs designed specifically for business owners



TOYOTA
Financial Services

Please visit toyotafinancial.com
for Dealer Locator and Online Credit Application.

LEASE OPTIONS

1Pay Lease Program⁶

- Prepay all monthly payments at lease signing to lower your total payment
- Enjoy the benefits of leasing without monthly payments

Low Mileage Lease Program⁷

- Help reduce your monthly payment if you drive 10,000 miles or less per year (available for new Toyota vehicles and 24 to 60 month terms only)

Multiple Security Deposit Program⁸

- Reduce your monthly payment by providing additional security deposits at lease signing (maximum of nine (9) additional security deposits allowed)

HOW TFS LEASING WORKS

At the Beginning of Your Lease

- Select your Toyota vehicle
- Choose a lease term from 24 to 60 months
- Determine your anticipated annual mileage
 - Drive up to 15,000 miles per year on a standard lease
 - Drive up to 10,000 miles per year on a low mileage lease
 - Purchase additional miles up front (standard lease only)

Lease payment is calculated on the vehicle model chosen, your qualifications, and other lease charges. Amount may be due upon lease signing.

At the End of Your Lease

- Select a lease end option
 - Lease a new Toyota
 - Buy your current vehicle
 - Turn in your vehicle

When you return your vehicle, charges may be due if your vehicle exceeds normal wear and use or mileage allowance. To help customers determine the condition of their vehicle BEFORE it must be returned, we provide a complimentary vehicle inspection service.⁹ A disposition fee may also be charged at lease end.

Rewards for Returning Customers

We offer a Disposition Fee Loyalty Waiver¹⁰ (applicable on your current TFS lease) to customers who lease or finance their next eligible vehicle with Toyota Financial Services.

Exclusions

1. You can return your vehicle at any time. However, early termination charges may apply, which can be substantial.
2. Consult your tax advisor.
3. Covers normal factory scheduled service for 2 years or 25,000 miles, whichever occurs first. Not eligible on fleet, rental, livery, and limo vehicles. See participating dealer for coverage details.
4. Rebates offered by Toyota Motor Sales, U.S.A., Inc. Rebates will be applied on lease contracts and must be applied toward the Amount Due at Lease Signing or toward the Capitalized Cost Reduction. One rebate per lease transaction. You cannot combine Military rebate with College Rebate. TCUVs are not eligible for the College Rebate and Military Rebate programs. Must take delivery from dealer stock.
5. Some programs and services are not available with Business Solutions. Lease processes described in this brochure are not applicable to Open End Terminal Rental Adjustment Clause (TRAC) Lease Plan.
6. While 1Pay leases are prepaid upfront in a single payment, it is important to note that additional payments, such as maintenance or excess wear and use cost, may be assessed later. Pricing subject to the specifics of the current lease offer for the particular vehicle. Actual vehicle costs, residual values, depreciation, lease terms, security deposit and monthly payments may vary. Available for new Toyota vehicles on approved credit through Toyota Financial Services at participating dealers. Not all customers will qualify. If mileage limits are exceeded, you may be charged additional fees at the end of your lease. Additional terms and conditions apply.
7. If you drive more than the mileage allowances, excess mileage fees will apply.
8. The balance of any additional security deposits are refunded to you (less all remaining amounts due and owing under the lease including without limitation costs such as excess wear and use, excess mileage, or disposition fee) at the end of the lease term. Not available in New York state.
9. Available to Toyota Financial Services lease customers that do not reside in Alaska or Hawaii and whose leases did not originate in New Hampshire or Wisconsin.
10. Available for qualified applicants on approved credit through Toyota Financial Services at your participating dealer. Not all customers will qualify. The lease or purchase must be finalized no earlier than 31 days prior to or no later than 90 days following the earlier of your account maturity date or the date you return/ground your leased vehicle. We will proactively attempt to waive or credit your account within 30 days of your purchase/lease. If the fee is not waived during this time period, contact us at (800) 874-8822.

The purchase of a lease or voluntary protection product is optional, cancelable (subject to specific agreement terms) and not required to obtain credit.

Pricing subject to the specifics of the current lease offer for the particular vehicle. Actual vehicle costs, residual values, depreciation, lease terms, and monthly payment may vary. Credit Approval Required. Not all customers will qualify. Lease offers are subject to vehicle mileage limits. If your mileage limit (as set forth in your specific lease agreement) is exceeded, you may be charged additional fees at the end of your lease. Additional terms and conditions apply. See your Toyota dealer for details.

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